



Manager of Stewardship & Sustainability Programs

Position Overview

The Manager of Stewardship and Sustainability Programs is responsible for managing and assisting with development of The Fertilizer Institute's (TFI) stakeholder implementation and outreach programs to increase the use and adoption of fertilizer best management practices. This position also assists with efforts to defend the use of fertilizer by agriculture via sustainability initiatives related to fertilizer production and its use in the field. Specifically, this individual will manage the development and delivery of outreach and education tools to promote 4R Nutrient Stewardship through engagement with industry members and stakeholders as well as other organizations and government agencies. Regarding sustainability programming, this individual will assist with the development and delivery of an industry initiative related to fertilizer production and field use.

The Manager of Stewardship and Sustainability Programs reports to the Director of Stewardship and Sustainability Programs.

Performance Objectives

- Develop relationships with government agencies, policy makers, NGO's and the fertilizer industry to develop and promote initiatives that generate support for the responsible use of fertilizers; including but not limited to joint industry/NGO/regulatory initiatives; grants, cooperative agreements; or other vehicles to advance stewardship and sustainability goals.
- Develop relationships with organizations involved in agricultural sustainability to create alignment with fertilizer industry initiatives and interact with industry members to develop and establish indicators, metrics and baselines for sustainable fertilizer use.
- Assist with coordinating and developing state and regional efforts related to nutrients in the environment.
- Work in close coordination with TFI staff as well as other industry organizations to maintain and develop tools and outreach materials used to empower stakeholders in stewardship and sustainability implementation. Duties will include coordination of exhibitions, development of website materials, and development and implementation of strategies for expanding the 4R Partner and 4R Advocate program.
- Serve as a spokesperson for TFI's stewardship and sustainability efforts and assist with outreach and support to the state and federal regulatory community, member companies, 4R Partners and stakeholders in support of voluntary stewardship practices to decrease nutrient losses to the environment.
- Review sustainability and conservation reports and related nutrient management materials and prepare comments or summaries for members' use and input.

- Correspond with TFI member companies to obtain feedback and provide details on efforts related to stewardship and sustainability.

Position Requirements

The Manager of Stewardship and Sustainability Programs will have at least two years of experience with an agricultural or conservation organization. The applicant should have a B.S. or M.S. degree in area of study related to agriculture, as well as background in crop production and environmental systems. Knowledge of and experience with extension or outreach program development and knowledge of agricultural conservation and fertilizer best management practices is also necessary. A strong interest in issues related to nutrients in the environment and sustainable systems is required.

The candidate must have excellent communication, presentation and organizational skills along with the ability to manage multiple efforts and coordinate with members and stakeholders. The position requires travel.

Additional Information

The salary is commensurate with experience and the position is located in Washington, D.C., with an immediate start date. Information about [The Fertilizer Institute](#) and [4R Nutrient Stewardship](#) is available online.

Please submit resume to apply@tfi.org.